



# HOME BUILDERS ASSOCIATION OF GREATER SPARTANBURG

## News Link

### APRIL 2011

“Congratulations, you’ve made it.”

For those who missed Dr. David Crowe’s presentation in Greenville last week, he thought we could all use some good news. This is how he began his very informative talk about the state of housing. Dr. Crowe is the NAHB Chief Economist, and his comments were specific to the Upstate. According to David, we are in a great location for what he thinks is the beginning of a slow but steady improvement in the housing recovery. His optimism is based on our strong recruitment of new industries and jobs as well as capital improvements to existing companies. In the past, new housing has typically been the driving force behind recession recoveries. This time, however, job creation and consumer confidence will be the driving forces leading us out of this recession. We still have too many foreclosures to absorb, but the Upstate is in a much better position than many locations. Crowe also stated that housing values are stabilizing and that will help sales. Currently the biggest obstacles facing prospective home buyers are selling their present home and obtaining financing to build or purchase a new home. If home values stabilize and consumers feel secure with their jobs and income, we will see better days ahead. To review a more in-depth study on the economy as it relates to our industry, go to Crowe’s blog at [www.eyehousing.wordpress.com](http://www.eyehousing.wordpress.com).

Be sure to attend our April GMM at the Lake Blalock Dam, and always “:Do Business With A Member!”

Sincerely,  
Buddy Womick



### Upcoming Events

Monday, April 4<sup>th</sup>

**Board of Directors Meeting**

12:00 noon

HBA Office

Monday, April 11<sup>th</sup>

**April General Membership Meeting**

6:00 p.m.

On the Lake Blalock Dam

*Sponsored by Spartanburg Water*

Reservations required prior to April 7<sup>th</sup>

Friday, April 22<sup>nd</sup>

**HBA Office Closed**

In observance of Good Friday

Tuesday, May 17<sup>th</sup>

**Builders Classic Spring Golf Tournament**

12:00 noon - Registration

1:00 p.m. - Shotgun Start

Woodfin Ridge Golf Course

*Sponsored by Stock Building Supply*

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## Digital Home Tech

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## April GMM Meeting

The April GMM will return to the Lake Blalock Dam again this year courtesy of our host, Spartanburg Water! This favorite event will be held Monday, April 11th at 6:00 p.m. on the dam. Be sure to send your reservation to the HBA office prior to April 7<sup>th</sup>. Guest meals are \$15. See your HBA email alerts for a map/directions to the dam.

## The Builders Classic Spring Golf Tournament

The Builders Classic Spring Golf Tournament, sponsored by Stock Building Supply, will be held Tuesday, May 17<sup>th</sup> at Woodfin Ridge. See your email or call the HBA office to sign-up your team and/or sponsorship. Package sponsorships are available for the Spring and Fall tourneys. Also, we will be in need of door prize donations. If your company is interested in providing a door prize, please contact the office as well. Thank you!

*Come Sail Away*



Home Builders Association of South Carolina

**2011 STATE CONVENTION**

Myrtle Beach Grande Dunes Resort July 14-17, 2011

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